

1. Mini firm VÕKO. It is for short from the name VÕTMETE KODU what means HOME OF KEYS. The firm started in 2017. The firm is supervised by Liidia Saarmann and mentored by Karin-Kaja Liigand.

2. The members of this mini firm are the students of Form 7. Tasks are defined. There is a general manager, two production managers, a development manager, a personnel manager, a marketing manager and a financial manager

3. We have 3 different products made of wood.

- Keyhome / a stand for 4 keys
- Key ring/holder
- Dice cube/ candle stand. It is important that our products are made of waste wood.

4. Here you see some photos of the products.

5. Design and development of the products. We used two rooms, one was in Telmu farmstead in Aakre village and another one was a woodwork room in the schoolhouse.

We made 17 keystands, 7 dice and candlestands, and 11 keyrings/holders

6. In these photos you can see how we work

7.

8.

9. Some dates of marketing. First fair we attended was on 19th November in 2017. We have taken part in fairs nearby to Puka. In December we sold our products in Tartu at Christmas fair to the student firms. In February there was a national student companies fair. The last time we presented our products was in March when we took part in Valgamaa Educational Fair.

10. Here you see pictures taken at different fairs when we presented and sold the products.

11. In all we sold 10 big key stands and 4 small keystands. We sold 11 key holders and 5 dice-and-candle stands

12. This slide shows our statement of accounts. Our startup capital was 183 euros. We got a profit in 53 euros.

13. We learned that we have to be bolder than we were when we presented our products. Communication skills are very valuable when you marketing. We learned to make plans, particularly plan our time. We have more skills in teamwork. Without being enterprising you cannot be successful. Developing the skills we got during this year it is possible to set up our own business in future.

14. Who has not made the mistakes has not tried to create anything new.

15. Thank you for your attention and cooperation. VÕKO team